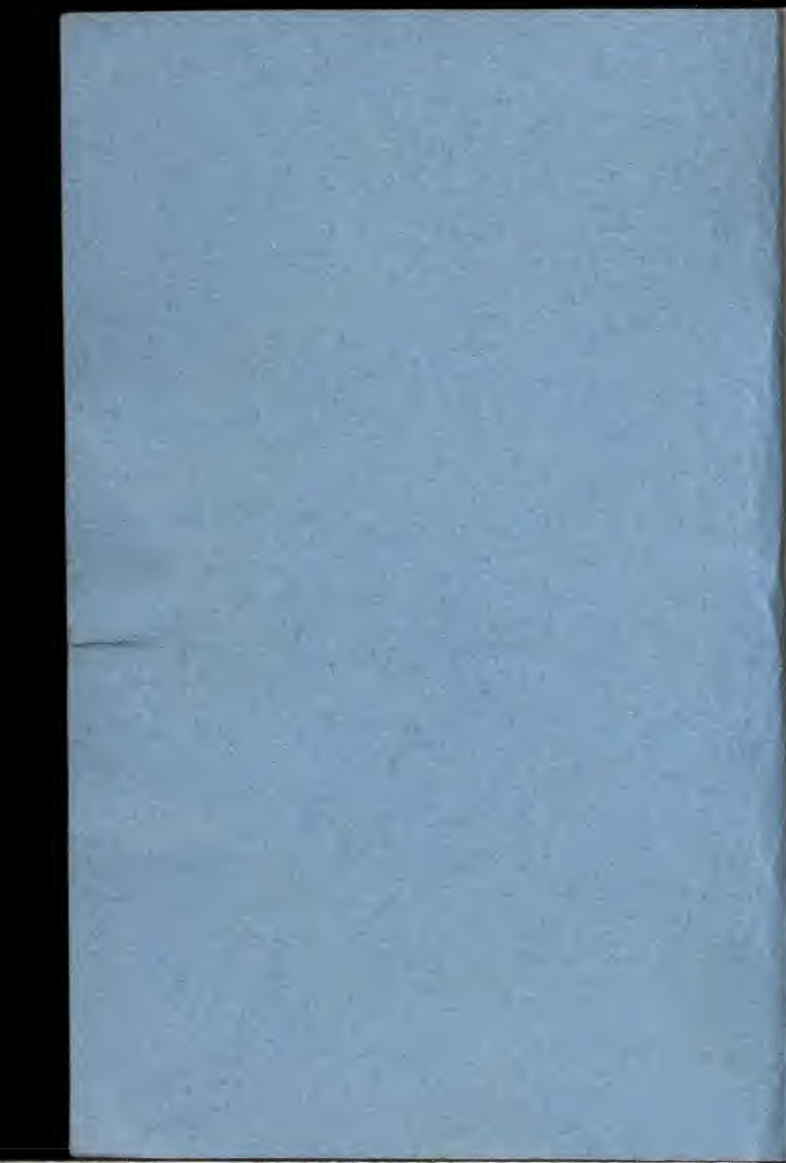


The  
NEW  
Salesman's  
Helper

BOOK  
NO. 4

COLUMBIA MARBLE  
COMPANY  
MARBLE, N.C.



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1563

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1562



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1564

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1738

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1679

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1675



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1678



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1079

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1742

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1670

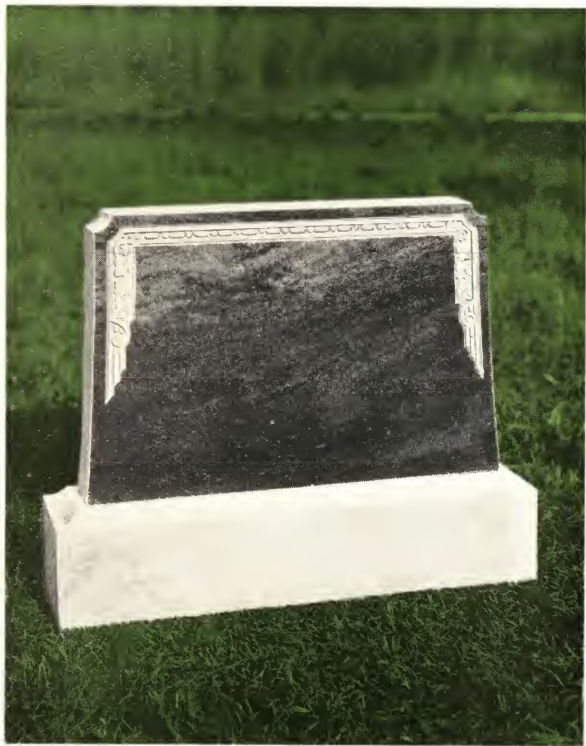
DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1672



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1680

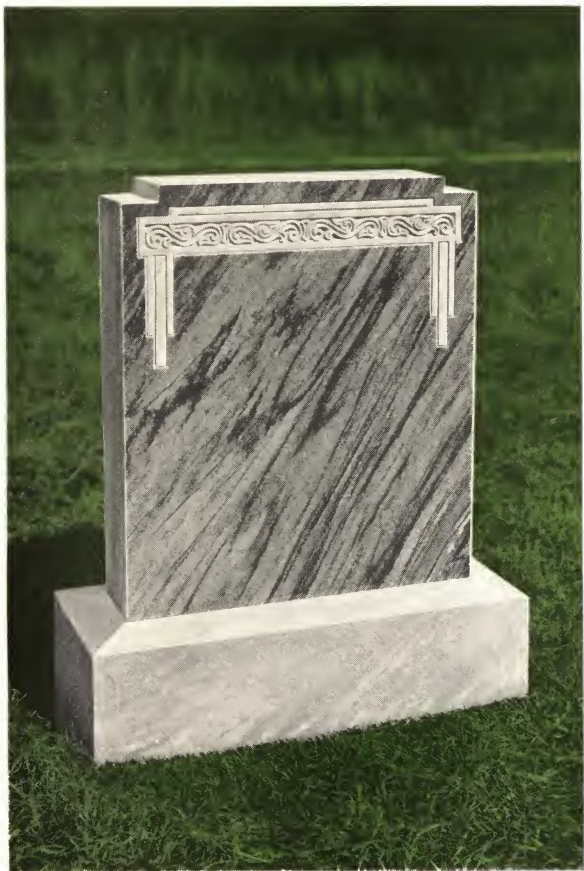


DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1677

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1667

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1722

DIE ALL POLISHED, B. B. VELVET



DESIGN No. 1555



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1704





DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1560

—19

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1701

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1706



DIE POLISHED 1, BALANCE MONUMENT VELVET



I 18

DESIGN No. 1505



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1507

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1712

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1711

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1709

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1710



DIE ALL POLISHED, B. B. VELVET



28-

*ILC*

DESIGN No. 1558

DIE ALL POLISHED, B. B. VELVET



DESIGN No. 1559

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1734

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1731





DESIGN No. 1556



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1727

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1725

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1720

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1726



DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1699

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1668

DIE POLISHED 1, BALANCE MONUMENT VELVET



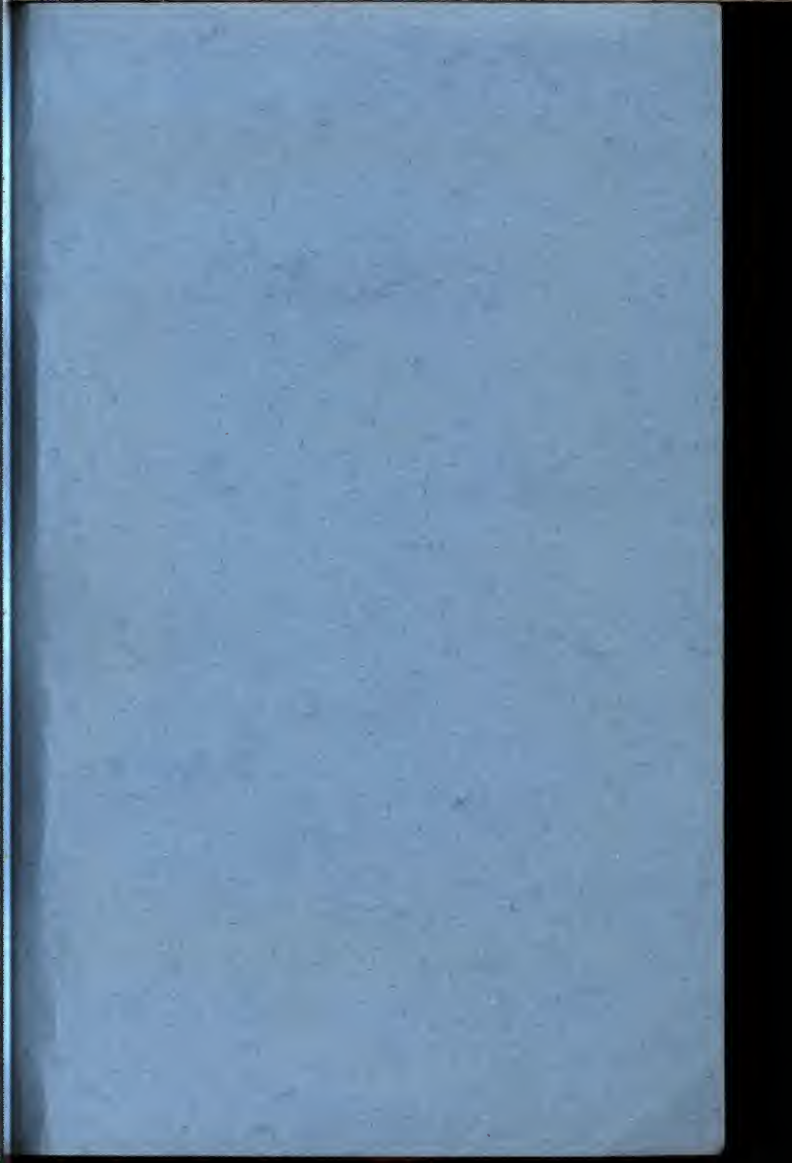
DESIGN No. 1557

DIE POLISHED 1, BALANCE MONUMENT VELVET



DESIGN No. 1671





Digitized by ASSOCIATION FOR PRESERVATION TECHNOLOGY, [www.apti.org](http://www.apti.org) for the  
BUILDING TECHNOLOGY HERITAGE LIBRARY

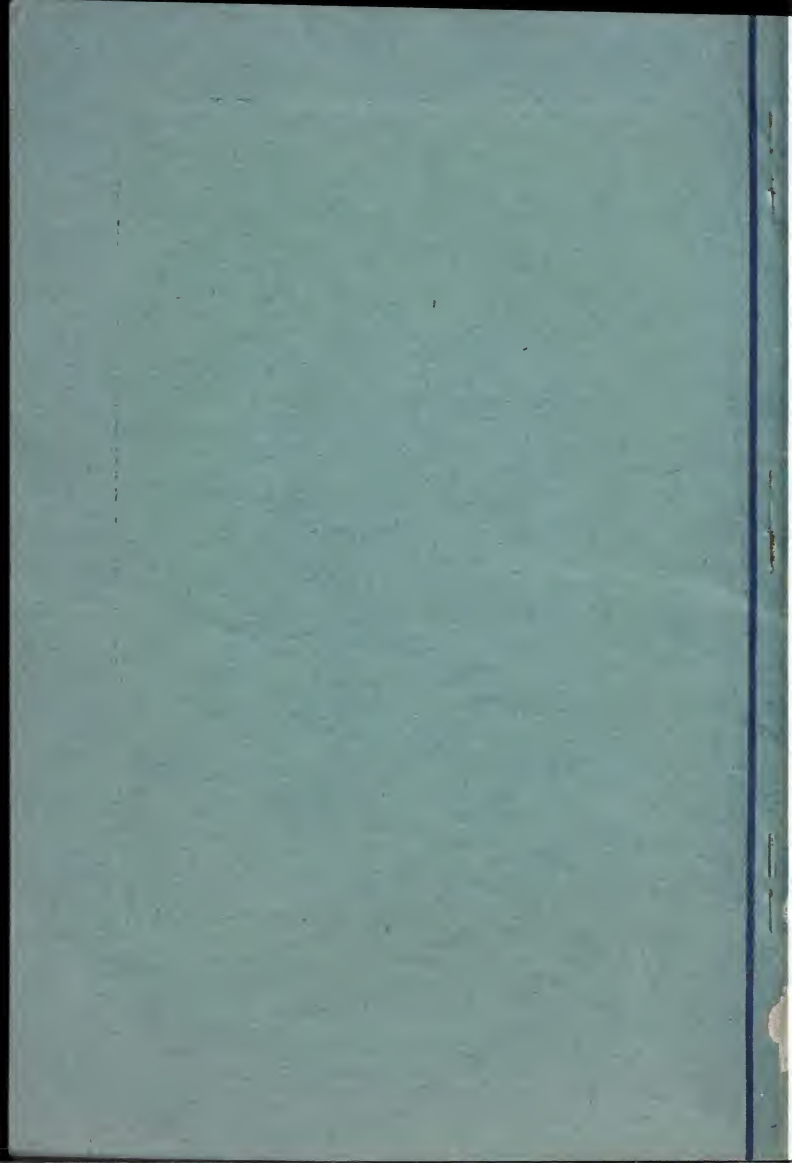
<https://archiv.og/details/buildingtechnologyheritagelibrary>

From the collection of Mike Jackson, FAIA

The  
NEW  
Salesman's  
Helper

BOOK  
NO. 4

COLUMBIA MARBLE  
COMPANY  
MARBLE, N.C.



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1079



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1505

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1507

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1555

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1556

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1557



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1558

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1559

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1560

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1561



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1562



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1563

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1564

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1667

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1668



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1670



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1671

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1672

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1675

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1677



DIE POLISHED 1, BALANCE VELVET



DESIGN No. 1678



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1679

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1680

DIE POLISHED 1, BALANCE VELVET



DESIGN No. 1699

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1701



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1704



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1706

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1709

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1710

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1711



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1712



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1720

DIE POLISHED I. BALANCE VELVET



DESIGN No. 1722

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1725

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1726

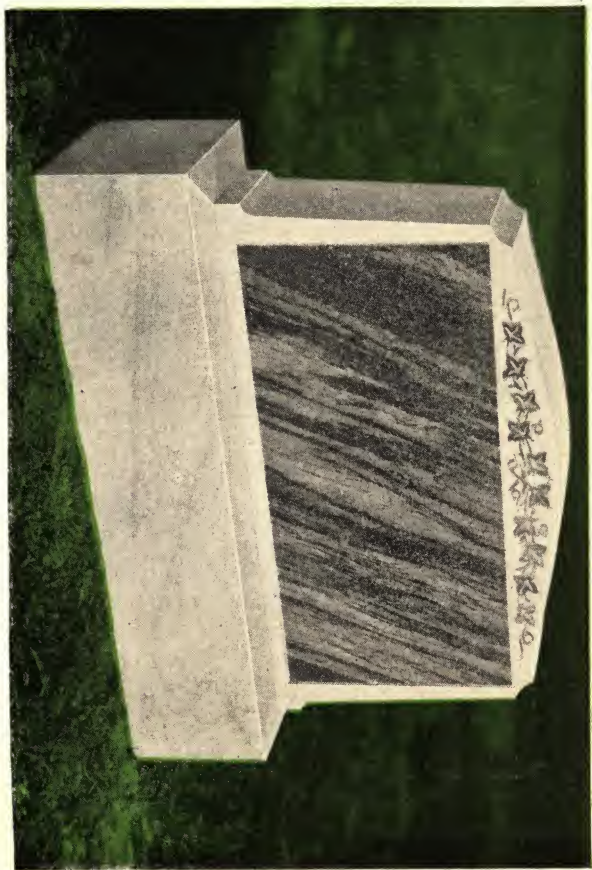
DIE POLISHED I, BALANCE VELVET



DESIGN No. 1727



DIE POLISHED I, BALANCE VELVET



DESIGN No. 1731

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1734

DIE POLISHED I, BALANCE VELVET

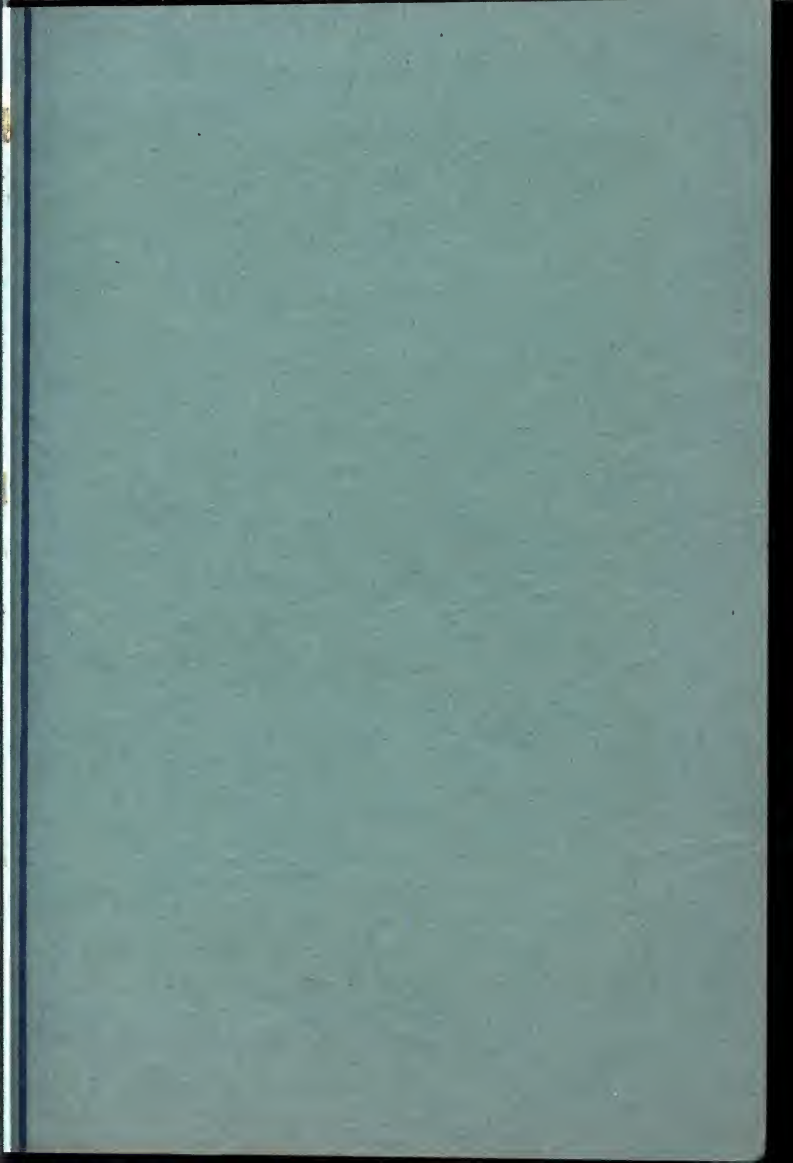


DESIGN No. 1738

DIE POLISHED I, BALANCE VELVET



DESIGN No. 1742





Digitized by ASSOCIATION FOR PRESERVATION TECHNOLOGY, [www.apti.org](http://www.apti.org) for the  
BUILDING TECHNOLOGY HERITAGE LIBRARY  
<https://archive.org/details/buildingtechnologyheritagelibrary>

From the collection of Mike Jackson, FAIA